



SAP Intelligent Asset Management Rapid Delivery Solutions From ConvergentIS



SAP® Qualified
Partner-Packaged Solution

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member of the **SAP**

AppHausNetwork

- First partner-run SAP AppHaus in the Americas
- Co-innovation lab and experience design center
- Immersive **Design Thinking** facility with expert staff

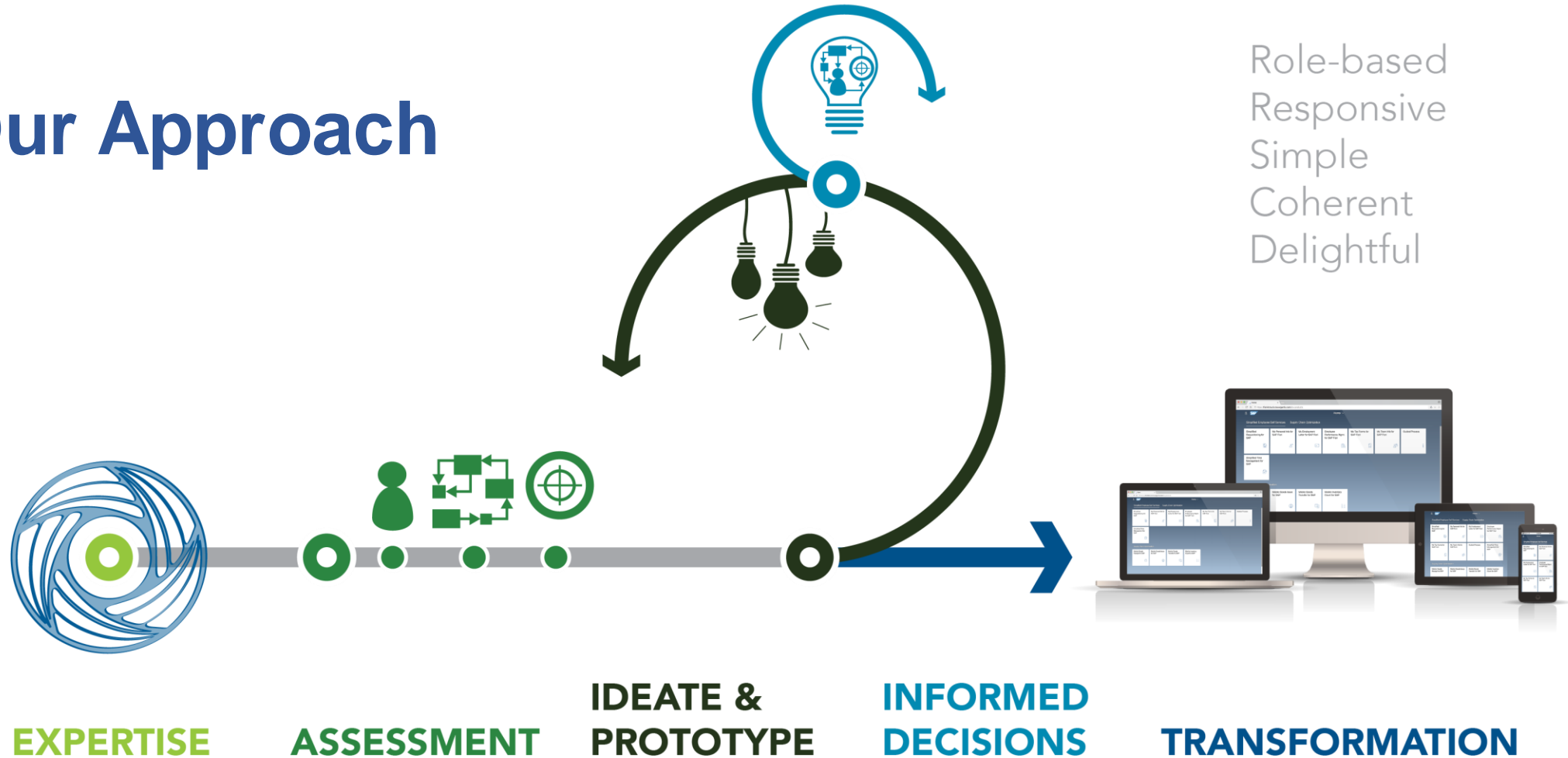




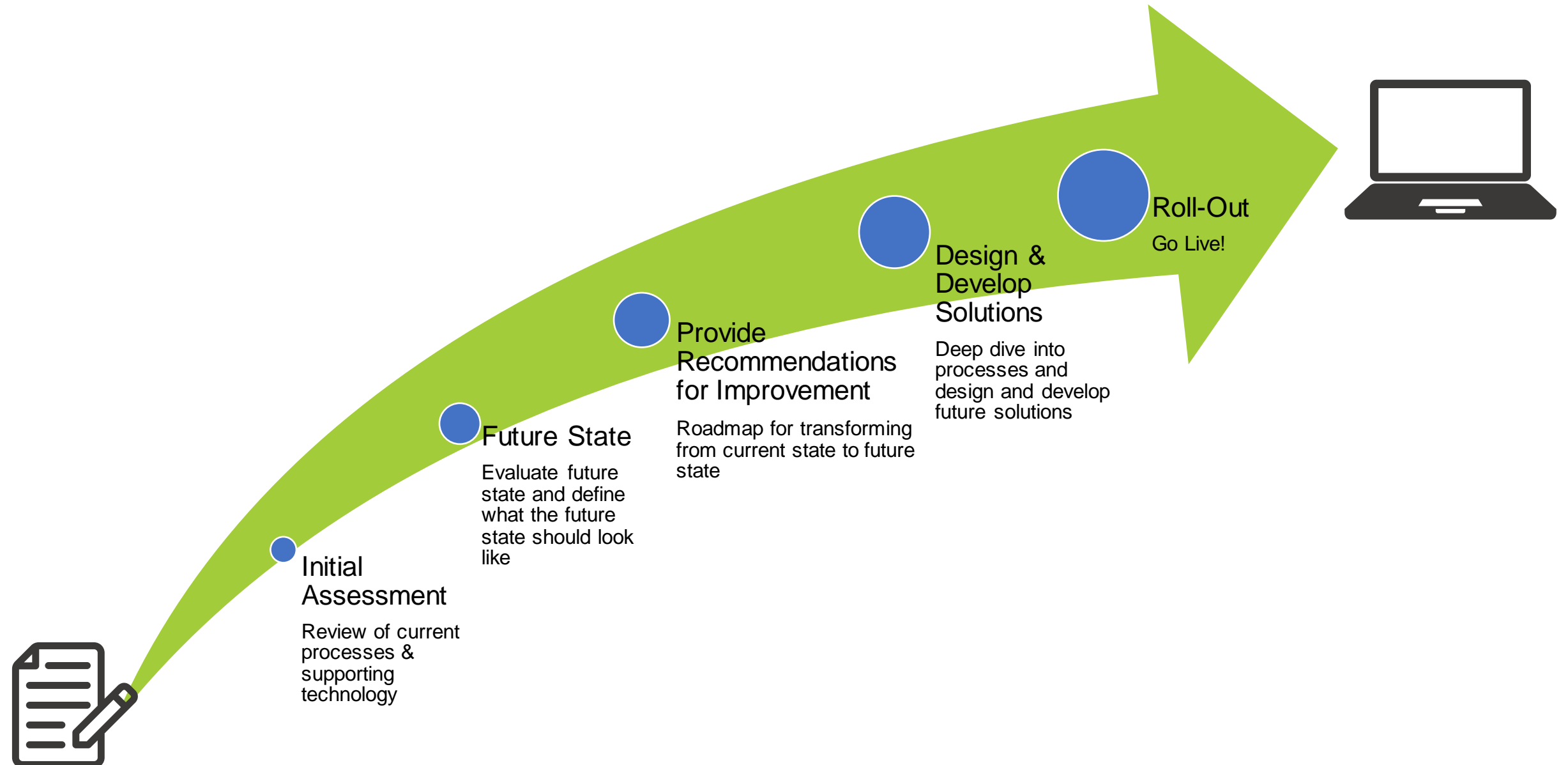
We are an SAP Design, Build, Sell and Service partner providing services to clients across North America, and we are leading by example by running S/4. Our focus is on the Enterprise User Experience. We are leaders in SAP Analytics Cloud, SAP Fiori, SAP Cloud Platform, SAP Asset Manager, SAP Work Manager, SAP Mobility and SAP S/4HANA.



Our Approach



A Path Forward with Design Thinking





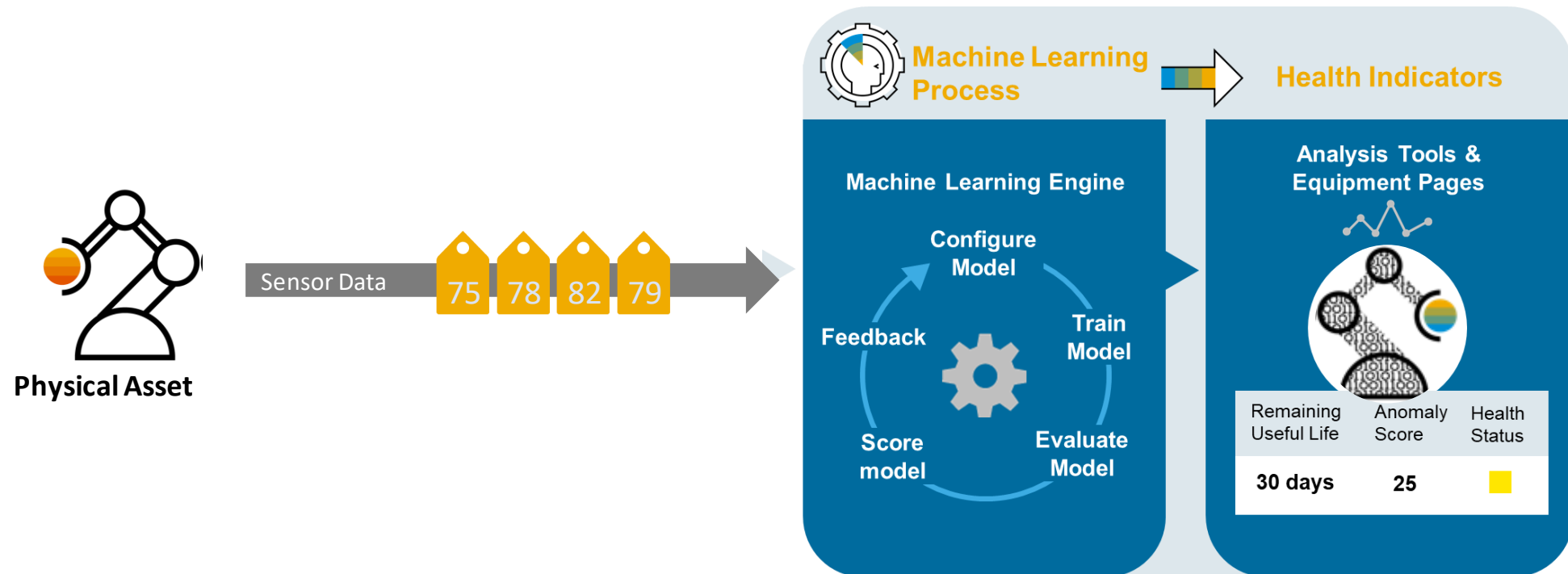
SAP PdMS

ConvergentIS Rapid Deployment



Data Science Driven Predictive Maintenance

SAP Predictive Maintenance and Service

Leverage real-time operational data from asset sensors and apply machine learning to **detect emerging issues, analyze root causes and predict future performance.**



SAP PdMS Packages

Packages	Business Benefits	Scope	Duration	Price
 <p>Derive insights from text data stored in notification long text.</p>	<ol style="list-style-type: none"> 1. Identify common failures (failure modes) for an asset type. 2. Calculate MTTR/MTBF etc. 	<p>Product Bill of Material:</p> <ul style="list-style-type: none"> • SAP IAM PdMS <p>Deliverables:</p> <ul style="list-style-type: none"> • Setup relevant Asset Central data sync with SAP ECC/S/4HANA • Extract long text and configure machine learning algorithm to derive insights for 5 different asset types. 	<p>6 weeks</p>	<p>Consulting</p> <p>CAD 45K</p> <p>Product</p> <p>EUR 5,280 per annum</p>
 <p>Use IoT sensor data and other data sets to derive any potential failures and raise notifications.</p>	<ol style="list-style-type: none"> 1. Prevent equipment downtime. 2. Prevent safety incidents. 	<p>Product Bill of Material:</p> <ul style="list-style-type: none"> • SAP IAM PdMS <p>Consulting:</p> <ul style="list-style-type: none"> • Setup relevant Asset Central data sync with SAP ECC/S/4HANA • IoT setup for 2 datastream with threshold. • Create Notification from IoT sensor data. • Predictive algorithm creation for one asset type 	<p>6 weeks</p>	<p>Consulting</p> <p>CAD 60K</p> <p>Product</p> <p>EUR 5,280 per annum</p>

SAP Intelligent Asset Management

Asset Strategy and Performance



Segment assets based on risk, criticality, impact, and environmental factors to determine best maintenance strategies at lowest cost and risk



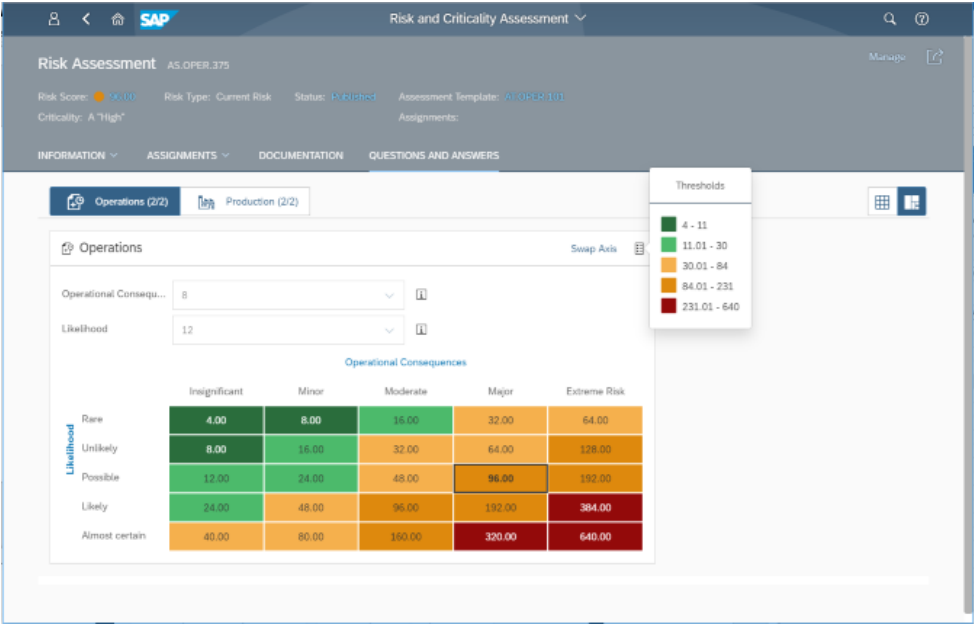
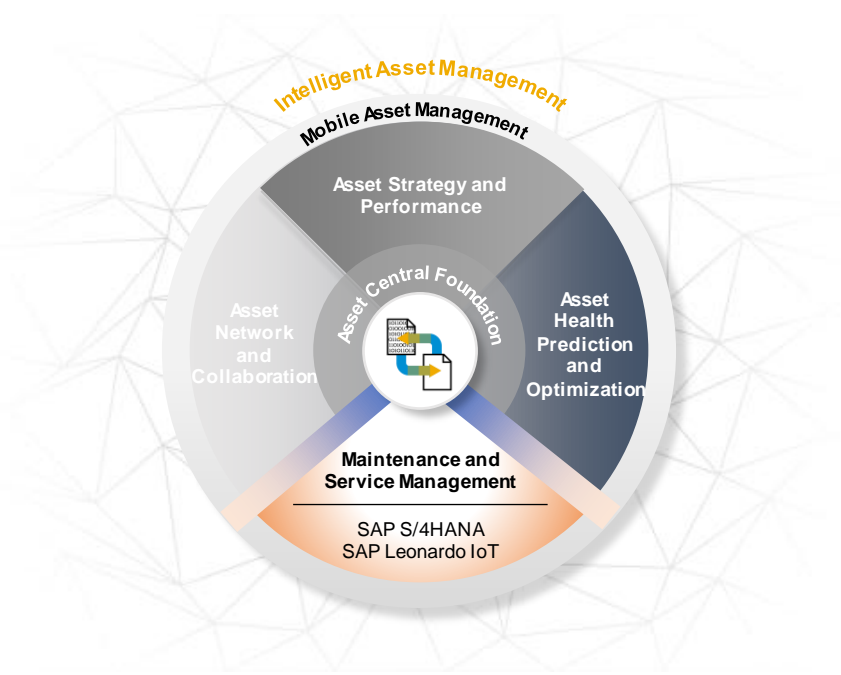
Adopt Reliability Centered Maintenance processes, considering failure modes, effect and root causes



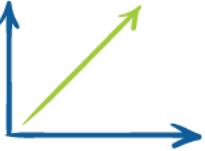

Manage performance to optimize return on assets across lifecycles. Monitor, review, and improve maintenance plans and budgets



Reduce bottlenecks, improve decision making, and prevent incidents using a holistic view of asset types and maintenance strategies



SAP ASPM Packages

Packages	Business Benefits	Scope	Duration	Price
 <p>Optimise asset maintenance strategy based on risk & cost.</p> <p>Determine recommended actions.</p>	<ol style="list-style-type: none"> 1. Reduce cost of maintenance. 2. Reduce equipment downtime. 	<p>Product Bill of Material:</p> <ul style="list-style-type: none"> • SAP ASPM <p>Deliverables:</p> <ul style="list-style-type: none"> • Setup relevant Asset Central data sync for 2000 devices with SAP ECC/S/4HANA • Create Risk and Criticality assessment templates for 10 most critical equipment models. • RCM or FMEA analysis of for 10 most critical equipment models. • Create recommendations for the selected set of equipment models. 	8 weeks	<p>Consulting</p> <p>CAD 40K</p> <p>Product</p> <p>EUR 9000 per annum</p>
 <p>Create Asset health checklists and gather data on mobile.</p> <p>(SAP Asset Manager QPPS is a pre-requisite)</p>	<ol style="list-style-type: none"> 1. Reduce cost of maintenance. 2. Reduce equipment downtime. 	<p>Product Bill of Material:</p> <ul style="list-style-type: none"> • SAP ASPM <p>Deliverables:</p> <ul style="list-style-type: none"> • Setup relevant Asset Central data sync with SAP ERP • Create asset inspection checklists for the 10 most critical equipment models. • Enable IAM checklists on SAP Asset Manager mobile application. 	6 weeks	<p>Consulting</p> <p>CAD 60K</p> <p>Product</p> <p>EUR 9,000 per annum</p>

Asset Network and Collaboration

SAP Asset Intelligence Network



Enable secure asset information collaboration across your business network



Collaborate with manufacturers, operators, service suppliers, across the network on asset information



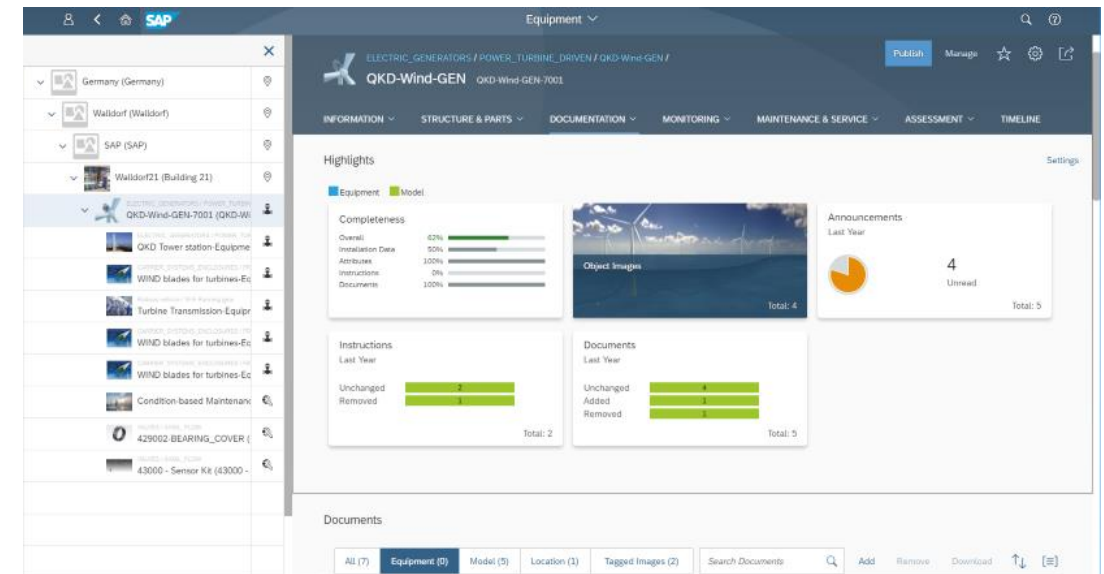
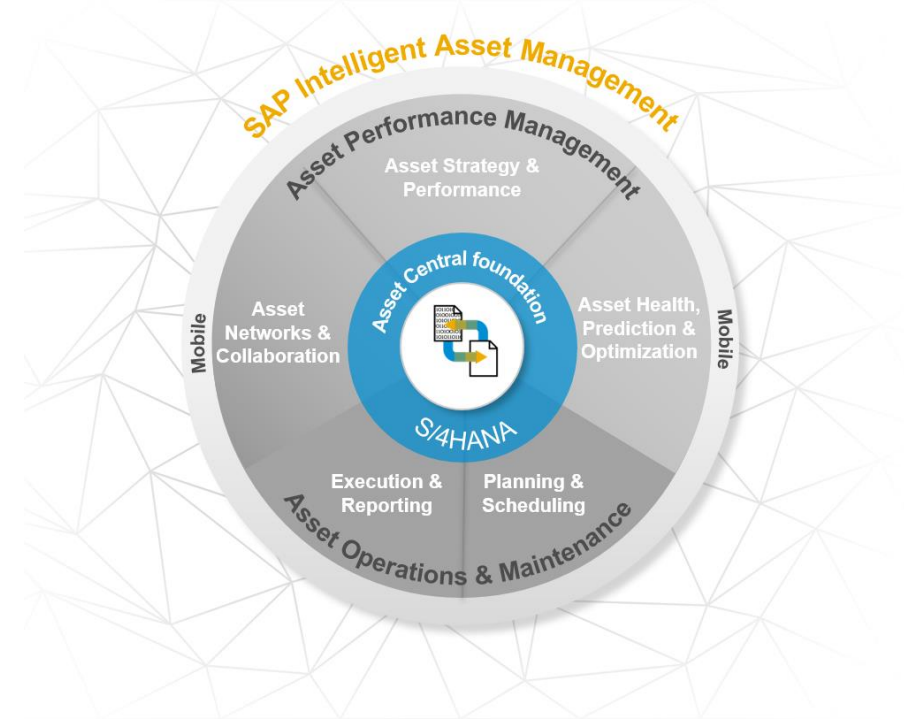
Provide one network channel for electronic handover of technical asset and maintenance data to OEMs, service providers, and procurement vendors




Improve data reliability, reduce master data maintenance, and maintain higher asset availability



Leverage new ways of monetizing the data by advertising and sell value content packages across the network



SAP AIN Packages

Packages	Business Benefits	Scope	Duration	Price
 <p>AIN starter pack for an Asset Operator/Service Provider.</p>	<ol style="list-style-type: none"> 1. Users can locate all asset information in one location. 2. Reduce master data maintenance efforts. 3. Never miss manufacturer safety recall notice. 4. Find latest equipment instructions, BOM list, drawing, safety bulletins etc. from the manufacturer. 5. Improve warranty claims ratio. 6. Improve asset data quality. 	<p>Product Bill of Material:</p> <ul style="list-style-type: none"> • SAP AIN Premium membership <p>Deliverables:</p> <ul style="list-style-type: none"> • The setup of relevant Asset Central data sync for 2000 devices with SAP ECC/S/4HANA • AIN setup from asset operator and service provider perspective • Up to 5 OEMs will be onboarded for the 5 most critical equipment models • Enablement of standard reports and features provided in AIN for an Asset Operator and Service Provider • Training of business users for standard features of AIN 	<p>10 weeks</p>	<p>Consulting</p> <p>CAD 55K</p> <p>Product</p> <p>EUR 60000 per annum</p>



Do you currently use SAP Work

Manager and want to protect your investment?

Make the Transition From On Premise to Cloud

With the ConvergentIS Rapid Transformation Solution



Start with a single, fixed-price scope of work (SOW). Contact us for pricing details.



Our team analyzes your current Work Manager configuration.



We help you determine which configurations we can continue using on SAP Asset Manager.



Final deliverables include:

1. Detailed As-is Report and Blueprint from To-Be analysis.
2. Delivery SOW for migration from SAP Work Manager to SAP Asset Manager

With the ConvergentIS Rapid Transformation Solution we help businesses understand the steps involved when moving from SAP Work Manager to SAP Asset Manager and make this process as efficient as possible.



Is your business new to mobilizing

field workers to manage their assets?

What do I need to deliver Fit to Standard SAP Asset Manager for SAP ERP?

SAP Subscriptions

- SAP Asset Manager
- SAP Cloud Platform, mobile services
- SAP Mobile Development Kit's (MDK) WebIDE
- SAP Cloud Foundry Runtime, 1 unit required per planned sub-account
- SAP Business Application Studio

ERP Backend

- Minimum version ECC 6.0 EhP7 SP14
- SAP Enterprise Asset Management
- The named user access rights are included with SAP Asset Manager

ConvergentIS Build and Run Costs

- Set-up of a SCP and configuration of a Fit to Standard SAP Asset Manager
- Starting at \$75,000 building cost
- Runtime support starting at \$2,500 per month

Your Input

- Team to agree on requirements and user
- Testing, working remotely with the video conference tool of your choice
- On premise to SCP connectivity and security
- Test data
- Roll out

What do I need to deliver Fit to Standard SAP Asset Manager for SAP S/4HANA On-Prem?

SAP Subscriptions

- SAP Asset Manager
- SAP Cloud Platform, mobile services
- For Neo SAP Mobile Development Kit's (MDK) WebIDE
- For CF SAP Cloud Foundry Runtime, 1 unit required per planned sub-account
- SAP Business Application Studio

ERP Backend

- Minimum version 1610
- S/4HANA Asset Management
- The named user access rights are included with SAP Asset Manager

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Thank you!

For more information, please contact us:

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